

# KiliTech 2016 Annual Report



# KiliTech 2016 Annual Report

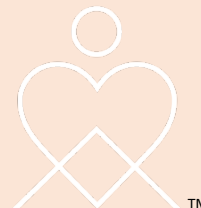
KiliTech celebrated our 2-year anniversary as a 501©3 in June 2017, the foundation has come a long way and we have made so much progress! Tony, thank you for your enduring and constant love, support, advice, and inspiration. Thadei, asante sana, for your valuable insight into Tanzanian culture and your tireless dedication to the foundation. Seamus, your expert legal advice is much appreciated and you are always quick to respond, thus making my life less worrisome! Leslie, you inspired the beekeeping operations that are now underway, and hopefully one day profitable, and when bending your ear over our sushi lunches you always inspire me to do more.

In 2016, we were just getting our feet wet in Tanzania and we soon formed three vocation groups including decorating and catering (Maua group), sewing and tailoring (Nota Njema), and beekeeping (Mwadu). I am delighted to say that we have created over seventy jobs for the men and women in Majengo and they continue to grow. Recently, the ward commissioner, Kamili Mmbando, was awarded “2016 Ward Counselor of the Year,” presented by the president of Tanzania, for the best run ward in the Kilimanjaro region! Kamili largely credits KiliTech for his success.

Thank you, again, for this wonderful opportunity to bring KiliTech to life. It is because of us, and our hard-work and dedication, that we bring technology, healthcare, and education to rural communities living in poverty in Tanzania. We should all be very proud of our accomplishments, and as president of KiliTech it is with great pride that I submit to you our first full year’s annual report.

Yours truly and with love,

Laurel





# KiliTech Successes!

Working closely with the community KiliTech created and continues to train and contribute to three vocation groups and a maize mill creating jobs, promoting gender equality and financial independence.

## **Maua Group – Decorating and Catering**

Thirty-three jobs, the group is doing very well and they are growing. They have on average two weddings a month of 300 or more guests (the largest was 600 people!) and they continue to expand in the region.

## **Nota Njema – Sewing and Tailoring**

Twenty-one jobs and growing by contracting with schools across the ward to make student uniforms. There are ten schools in the ward with an average of 300 students per school!

## **Mwadu – Beekeeping**

Twenty men each have their own beehive and in 2017 we plan to build a warehouse for honey production, sales, and distribution. This project will also create jobs in agriculture to support the bees!

## **Maize Mill**

Three employees and we are working on a business plan for increased production, expanding distribution, and a food program for schools.



Nota Njema



Old Kitchen



New Kitchen



Mwadu



Maua



Maize Mill [www.kilitech.org](http://www.kilitech.org)





## Future Projects

- Build a health center that will serve a population of 50,000 people – A \$100,000 joint project with \$50,000 KiliTech commitment, planned to start in July 2017.
- Ramp up projects aimed at education and rights for women and children reducing childhood marriages, teenage pregnancies, and eliminating FGM practices in the ward.
- Ten schools in the ward each with 300+ children all are in need of kitchens, toilets, power, and/or water. We are improving one school at a time with an average cost of \$8,000 per school.
- We are developing a nutrition and food program for schools as kids are sent home mid-day because there is not enough food. We will use the maize mill for flour and the donated village truck “Watson” for food delivery.
- Develop a successful Mwadu honey production, sales, and distribution enterprise.

[www.kilitech.org](http://www.kilitech.org)



# KiliTech Sustainability

It is KiliTech's goal to develop income generating programs and increase our performance!

- Reduce KiliTech administrative overhead by at least 30% over the next twelve months through organization improvements and efficiencies.
- Establish a honey operation through our very own Mwadu group where KiliTech will receive a portion of the profits.
- Offer fee-based services in project management, mapping, surveying, and drone technology through a business entity called Tanza Maps held by KiliTech.
- Hold another gala in 2018!!



# 2016 Financials\*

- Total Assets \$351,547
- Total Revenue \$649,457
- Total Expenses \$241,854
  - Projects \$74,825
  - Fundraising \$61,249\*\*
  - Administration \$105,780\*\*
- Net Income \$407,602

\*Source: 2016 IRS Form 990, filed June 2017

\*\* Laurel & Tony cover all administrative and fundraising expenses!

# 2017 Fiscal Outlook

- Donations \$10,000 - \$20,000
- Expenses
  - Projects \$70,000 - \$100,000
  - Administration <\$70,000
- Organizational refinements will have a positive impact in reducing administrative expenses
- Continue to develop and improve project management responsibilities
- Develop and implement KiliTech income generating strategies



# Credits and Acknowledgments

## Thank you so much for your love and support!

- Lajoie Family
- Ispahani Family
- D. and E. Watson
- J. Hassell
- Shaw Family and Friends
- The Murphys
- The Stanmores
- R. Donziger
- K. Hart
- The Heslips
- C. Kilstrom
- The Kiriacoulacos Family
- J. Mehr
- T. Moore
- Z. Stakic
- Stanzione Family
- L. Xie and J. Guo
- Keith and Bennington Families
- The Roselle Family
- The Werner Family
- And all the angel donors who have supported KiliTech!

**KiliTech would not be successful without you!!!**

All images 2015 – 2017 ©KiliTech and ©Tony Werner Photography

[www.kilitech.org](http://www.kilitech.org)





